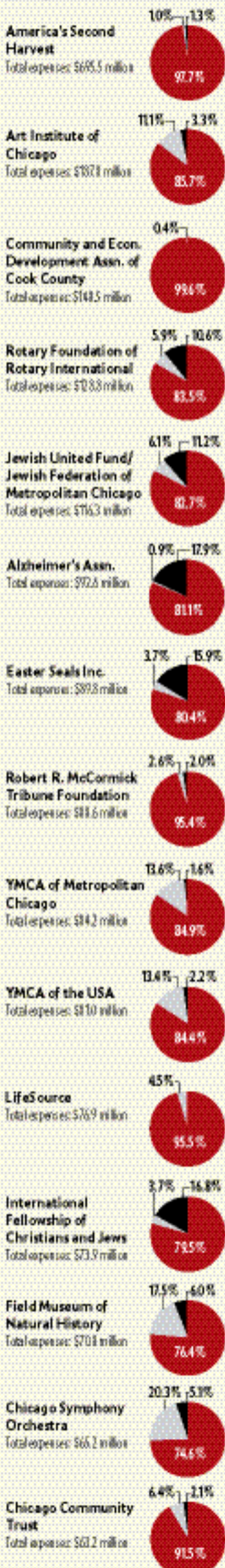


THE COST OF GIVING

Here's a look at how much the Chicago area's 15 biggest non-profits by revenue spent on program services v.s. administrative and fundraising costs. This list excludes private foundations.

■ Program services ■ Fundraising ■ Management



CRAIN'S LIST HIGHEST-PAID NON-PROFIT EMPLOYEES

Ranked by compensation*

	Name Title Organization	Address Phone Web site	Compensation ¹ ; % change from previous year	Revenue (millions); % change from previous year	Assets (millions); % change from previous year	Description	Date of most recent tax return
1	SUSAN E. MANSKE Vice-president, chief investment officer John D. and Catherine T. MacArthur Foundation	140 S. Dearborn St., Suite 1200, Chicago 60603; (312) 726-8000; www.macfound.org	\$1,034,060 56.1%	\$788.0 11.7%	\$6,178.2 12.5%	Human rights, public policy	12/31/06
2	MICHAEL C. KOTZIN Executive vice-president Jewish United Fund/Jewish Federation of Metropolitan Chicago	30 S. Wells St., Suite 4049, Chicago 60606 (312) 346-6700; www.juf.org	\$578,777 112.5%	\$313.3 75.7%	\$714.7 17.4%	Social services agency	6/30/07
3	JONATHAN LEIGHT Managing director, asset allocation and risk management John D. and Catherine T. MacArthur Foundation	140 S. Dearborn St., Suite 1200, Chicago 60603; (312) 726-8000; www.macfound.org	\$568,467 87.8%	\$788.0 11.7%	\$6,178.2 12.5%	Human rights, public policy	12/31/06
4	TIMOTHY HOEPPNER Managing director, real estate John D. and Catherine T. MacArthur Foundation	140 S. Dearborn St., Suite 1200, Chicago 60603; (312) 726-8000; www.macfound.org	\$539,608 50.9%	\$788.0 11.7%	\$6,178.2 12.5%	Human rights, public policy	12/31/06
5	MARK J. FRANKE Managing director, private equities John D. and Catherine T. MacArthur Foundation	140 S. Dearborn St., Suite 1200, Chicago 60603; (312) 726-8000; www.macfound.org	\$509,764 56.4%	\$788.0 11.7%	\$6,178.2 12.5%	Human rights, public policy	12/31/06
6	DAVID GREENWALD Managing director, absolute return and fixed income John D. and Catherine T. MacArthur Foundation	140 S. Dearborn St., Suite 1200, Chicago 60603; (312) 726-8000; www.macfound.org	\$506,525 NA	\$788.0 11.7%	\$6,178.2 12.5%	Human rights, public policy	12/31/06
7	JINDE GUO Managing director, international John D. and Catherine T. MacArthur Foundation	140 S. Dearborn St., Suite 1200, Chicago 60603; (312) 726-8000; www.macfound.org	\$493,954 75.6%	\$788.0 11.7%	\$6,178.2 12.5%	Human rights, public policy	12/31/06
8	PATRICIA A. WOODWORTH Chief financial officer Art Institute of Chicago	111 S. Michigan Ave., Chicago 60603 (312) 443-3600; www.artic.edu	\$467,810 4.1%	\$261.7 1.0%	\$1,282.8 14.5%	Museum	6/30/07
9	DONALD E. JACKSON Chief operating officer Easter Seals Inc.	230 W. Monroe St., Suite 1800, Chicago 60606 (312) 726-6200; www.easterseals.com	\$439,900 11.5%	\$91.0 10.3%	\$24.1 -9.7%	Health and human services for the disabled	8/31/07
10	JOSHUA J. MINTZ Vice-president, general counsel, assistant secretary John D. and Catherine T. MacArthur Foundation	140 S. Dearborn St., Suite 1200, Chicago 60603; (312) 726-8000; www.macfound.org	\$437,451 2.7%	\$788.0 11.7%	\$6,178.2 12.5%	Human rights, public policy	12/31/06
11	MICHAEL B. TARNOFF Executive vice-president Jewish United Fund/Jewish Federation of Metropolitan Chicago	30 S. Wells St., Suite 4049, Chicago 60606 (312) 346-6700; www.juf.org	\$429,638 9.0%	\$313.3 75.7%	\$714.7 17.4%	Social services agency	6/30/07
12	SAM EVANS Director, movement advancement YMCA of the USA	101 N. Wacker Drive, Chicago 60606 (312) 977-0031 www.ymca.net	\$418,215 45.1%	\$89.6 -2.6%	\$75.3 7.8%	YMCA member association	6/30/07
13	ARTHUR M. SUSSMAN Vice-president John D. and Catherine T. MacArthur Foundation	140 S. Dearborn St., Suite 1200, Chicago 60603; (312) 726-8000; www.macfound.org	\$392,387 1.3%	\$788.0 11.7%	\$6,178.2 12.5%	Human rights, public policy	12/31/06
14	ROBERT CHEN Concertmaster Chicago Symphony Orchestra	220 S. Michigan Ave., Chicago 60604 (312) 294-3333; www.cso.org	\$384,592 24.0%	\$82.9 6.9%	\$465.3 7.1%	Orchestra	6/30/07
15	CHRISTOPHER CLEGHORN Executive vice-president Easter Seals Inc.	230 W. Monroe St., Suite 1800, Chicago 60606 (312) 726-6200; www.easterseals.com	\$375,400 9.8%	\$91.0 10.3%	\$24.1 -9.7%	Health and human services for the disabled	8/31/07

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* List includes employees of Chicago-area non-profits that had \$25 million or more in revenue according to the organization's most recent IRS form 990. This document is filed annually based on the end of an organization's fiscal year. The list excludes hospitals, health care providers, educational institutions, employee-benefit funds and athletic organizations. NA: Not applicable. 1. Total compensation is listed as reported to the IRS. It includes salary, employee-benefit contributions, compensation from related parties or organizations, expense accounts and other allowances. It may include deferred compensation plans and at-risk compensation as accounted for according to IRS regulations.

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